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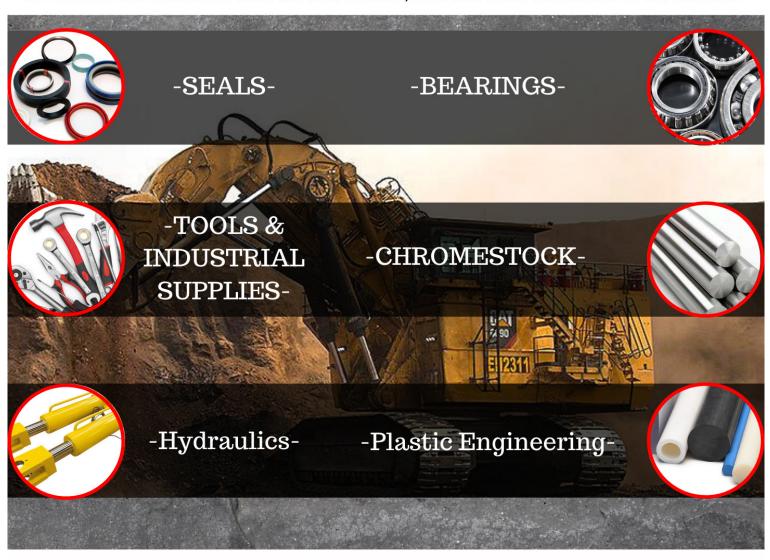








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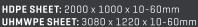
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Celebrating their 40th anniversary in 2023, Brakecore Supply Company operates an impressive facility from its Ermelo, South Africa headquarters, and a further operation in Jet Park, Johannesburg. In addition, remote employees are stationed in key heavy industry areas to ensure that high service levels are maintained.

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These key market sectors are coal, hard rock, seabed mining, steel manufacturing and forming, land- and offshore-based energy, clay brick manufacturing, aggregates, road building, water movement, forestry, tree care, paper converting, and load testing or dynamometer applications. WPT Power and Brakecore Supply Company in Africa focuses on these sectors.

"With Brakecore's capabilities to stock for the market, experienced long-term staff, technical capabilities, all stacked together with their like-minded dedication, it's like dealing with ourselves," said Brett Emson of WPT Power.

A large part of Brakecore's business and history has been the dragline and wire rope shovel brakes. This compliments WPT's mining brake range in such a way that it gives the African open-cast mining operations a dedicated partner-ship and flow between manufacturer, distributor, and end user. This recipe offers the market fast answers and smooth supply, and in turn, lowers overall costs. Armed with the complete WPT Power range, including industrial clutches, brakes, and engine-driven products, this same process can be applied to any market, regardless of the equipment you operate.

If you require any assistance, be it product supply, training, technical support, or rebuilds, please contact Brakecore Supply Company or WPT Power for further details.

Written By: Brett Emson, Sales Manager Asia Pacific & Africa



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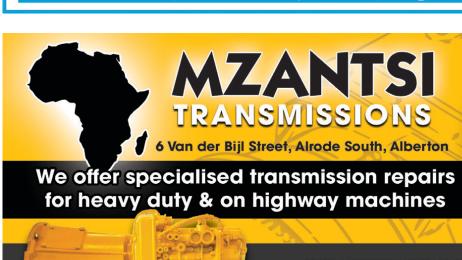


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Franz was born in 1945 and grew up in Salzburg Austria, birthplace of the famous composer Wolfgang Amadeus Mozart. He came to South Africa at a young age and took up employment in the banking sector for a short time. He then started a career in the footwear industry with Bata Shoes and indelibly stamped his name on the industry as one of the most successful salesmen in his 7 year highly decorated career. It was then that Franz developed an interest in Ground Engaging Tools which brought on the birth of Centrax, started by him and his wife Maureen.

50 years later Centrax stands resolute and proud in a highly competitive industry, with 48 employees, two workshops and 3500 square meters of covered warehouse optimally stocked to keep your earthmoving machinery on track at all times.

30 years ago Franz's son Brendan, our current CEO, joined Centrax on the sales front and took to the task with relish and in no time developed a strong knowledge of product and industry. Today he still deals with many of the customers he started out with and is at the forefront of the highly driven Centrax sales team.

21 years ago Renier Olivier, Sales Director, joined the team as a salesman and he too still operates within a long standing loyal customer base he has so adequately developed. He also has a tremendous understanding of industry and product and heads up the operational side of the business with our Sales Manager Trevor Harris Webster. Trevor joined in 2010 and sets a great trend for our blended sales force of both young and experienced sales staff through his motivation and highly successful sales results.

Our Commercial Director, Brian van Buuren, joined us in 2020 off the back of a ten year term with ITR Africa serving as Managing Director for the last four. Brian has applied wholesome change to our operation through his years of experience. His function is multi faceted, he is involved in finance, procurement, sales and marketing. An all round addition to an already highly productive and professional management team.

Steve Arazym heads up our Pinetown business unit and has developed great skills, with his right hand man Johan Boshoff, regarding the customer base and their requirement in a very competitive area, with branch presence of major competitors in close proximity.

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The engine room of Centrax, namely our administration Department, with Pamela Clark at the helm have over 52 years of employment with the company, they offer tremendous support to the sales team and other departments through their highly efficient and productive input.

Our track workshop and idler rebuild facility are headed up by Andries Masilela and Dries Horn respectively, and they need no introduction, they are the best at their trades in the industry, and have been for many years, hence the quality offerings only Centrax can present to the market. Our logistics and inventory systems are run by a highly competent and experienced team that have been with Centrax for many years, and have honed their skills and product knowledge over their tenure with the company to offer the best service levels in the market.

When one speaks of a business family, Centrax is the epitome of just that. The minimal staff turn over and lengthy employment periods of most of the staff are what make this family so special and the culture so wonderful that we experience daily in our business. Centrax Management and shareholders would like to take this opportunity to thank each and every one of our partners that have both supplied us and supported us on the sales front over the years for travelling on this wonderful journey with us, we are indeed privileged.









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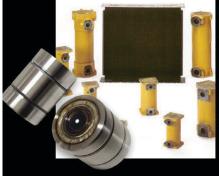


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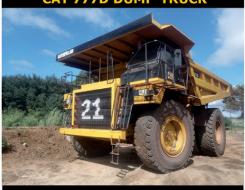
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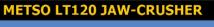
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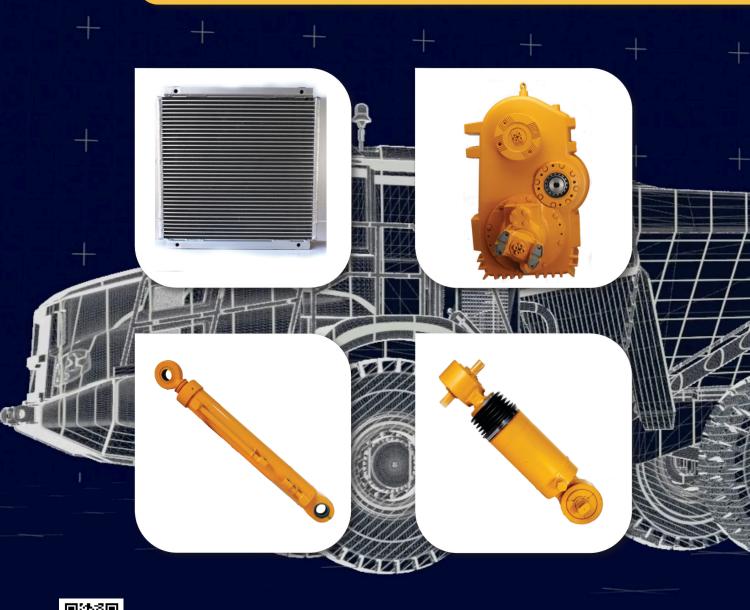


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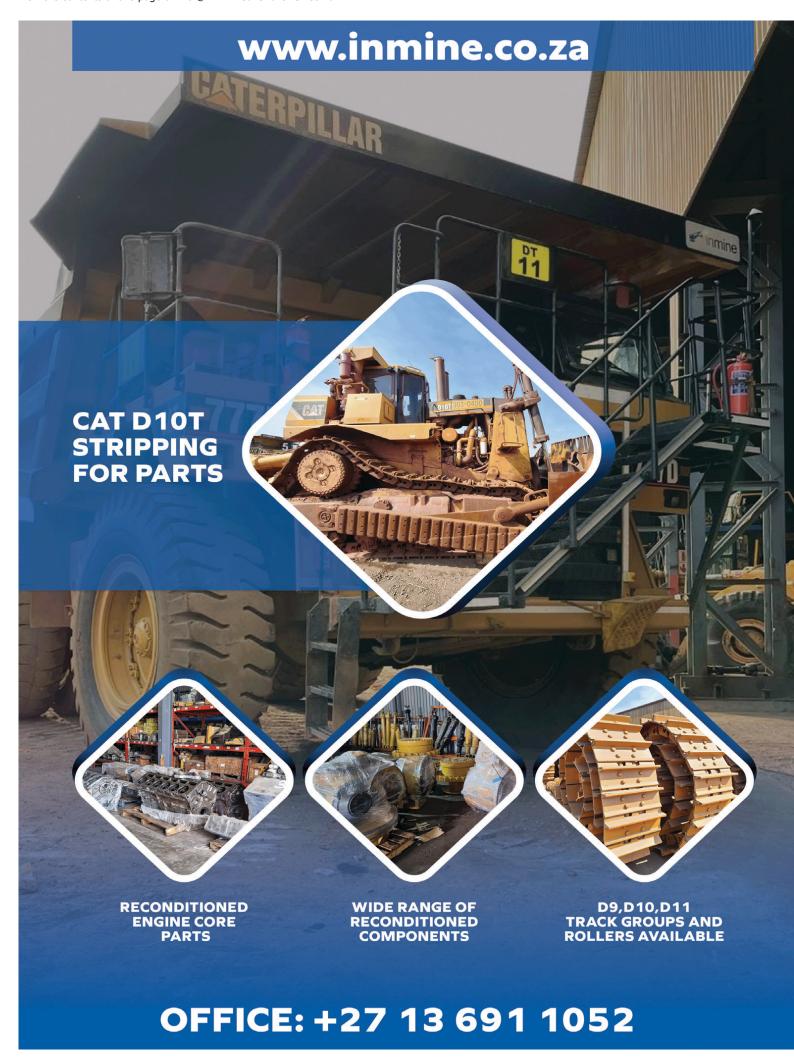




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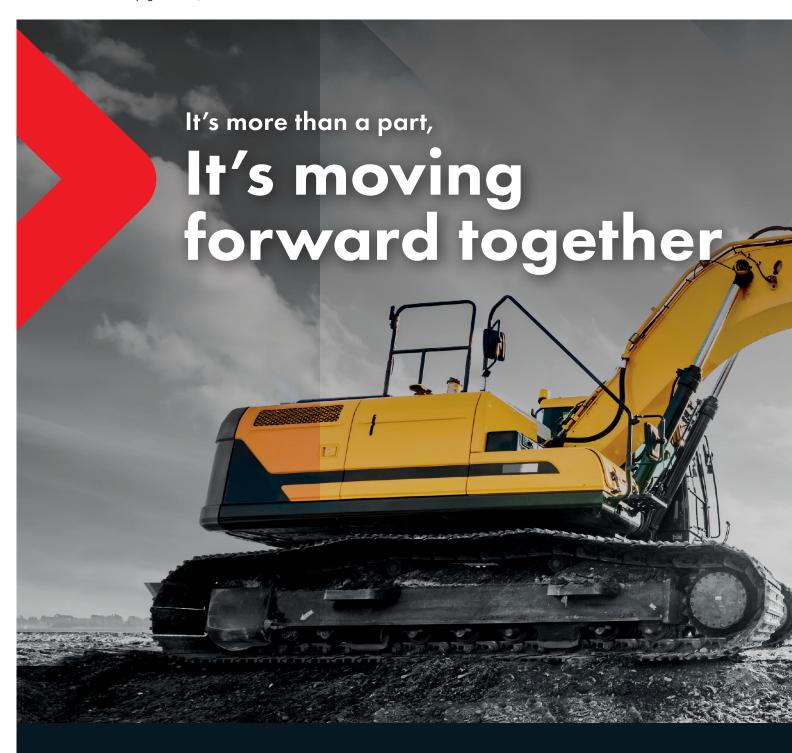








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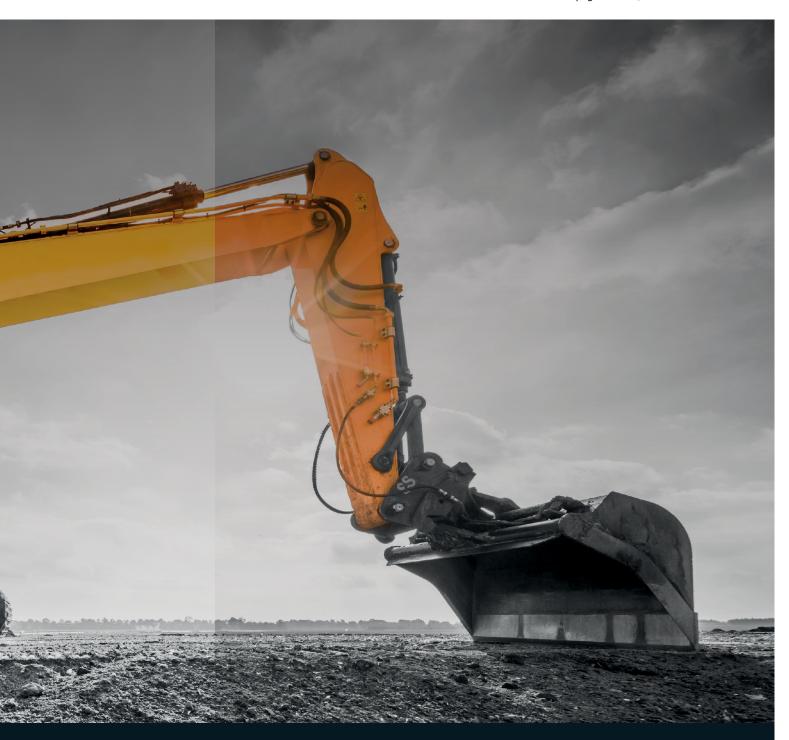




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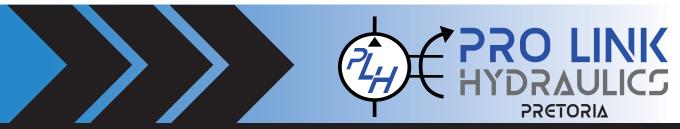
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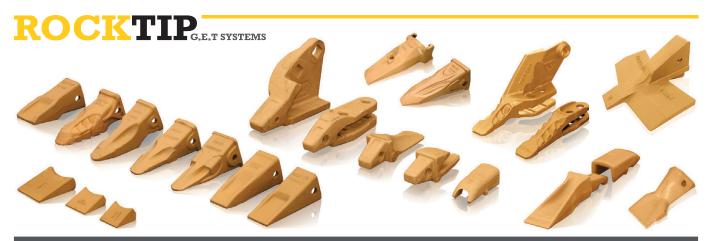




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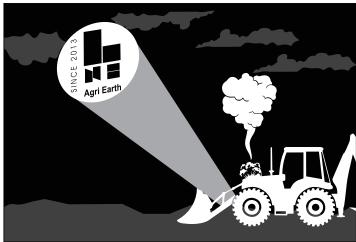
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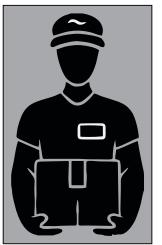


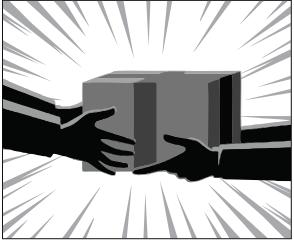


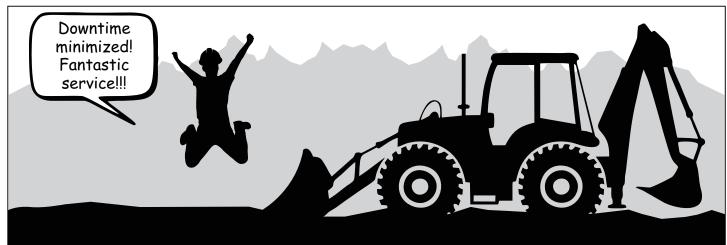














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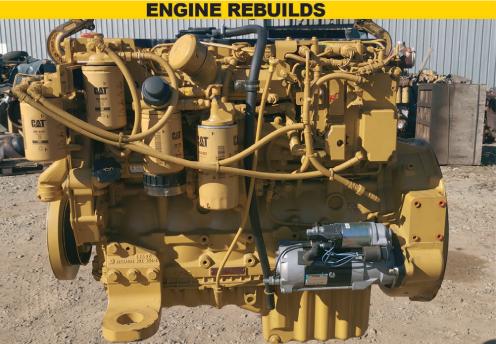
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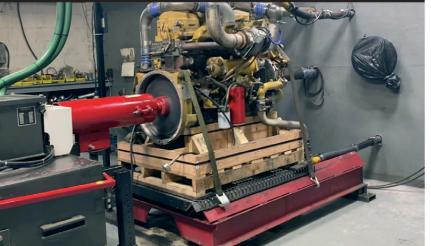
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SHUMANI OPENS CAPE TOWN OFFICE TO SERVICE THE WESTERN CAPE REGION

Shumani Industrial Equipment, the largest black-owned and managed industrial supplier of its kind in South Africa, officially launched its Cape Town regional office on 17 July, under the management of Cray van Staden.

A highly experienced professional with over 18 years' industry expertise, van Staden's exceptional drive and qualifications make him the ideal candidate. "With his deep understanding of the industry, having him onboard will significantly benefit our organisation," comments Shumani MD Victor Nemukula.

Two technicians who bring a combined experience of over 33 years to the regional office have also been appointed. One specialises in engine combustion machines, while the other focuses on electrical machinery. "Their extensive knowledge and skills in their respective areas will enhance our operational capabilities," adds Nemukula. In addition, a forklift controller with 27 years' experience has been carefully selected for this role.

"Each member of our team has been chosen with great care to ensure that our business performs optimally and efficiently. We are confident in our ability to meet and exceed customer expectations," highlights Nemukula. While boasting large clients with countrywide operations, Shumani initially subcontracted its Western Cape business to a third-party service provider.

However, this impacted the supplier's value proposition of a two-hour response time and 24/7 service offering. It then decided to roll out a regional office in Parow Industrial, Cape Town, which has already attracted the attention of new and existing customers. The selection of the new Cape Town premises was a deliberate process aimed at ensuring optimal convenience for valued customers. The location was chosen with the goal of being centrally positioned and allowing for easy access. Situated in close proximity to major roads such as the N1, N2, and N7, Shumani can now guarantee swift response times when addressing customer needs. The Cape Town regional office is equipped with a fully functional workshop, enabling skilled technicians to perform major repairs efficiently and effectively. "The facility enhances our ability to provide a comprehensive customer service, giving them peace of mind that their machines receive the necessary attention when required," says Nemukula. The sizeable facility can accommodate 60 machines at once. It allows for efficient inventory management and rapid respond to rental requests or any other operational demands.

"As part of our expansion plans, we are also considering establishing a dedicated rental fleet for our Cape Town branch in the near future. This strategic initiative will provide our customers with an even broader range of options, further enhancing our ability to meet their needs effectively.

"Overall, the careful selection of our premises and the considered inclusion of key facilities and services demonstrate our commitment to delivering exceptional customer experiences and positioning ourselves for future growth," says Nemukula Shumani specialises in the provision of industrial materials handling equipment, catering to a wide range of requirements and sectors. Its offering encompasses various machines, from cleaning equipment to powerful 45 t container reach stackers. "We take pride in not only selling, but also maintaining, all the equipment supplied by our esteemed partner, the Goscor Group," adds Nemukula. The supplier's key focus is the logistics, agriculture, and construction markets. Recognising the dynamic nature of these industries, it has strategically positioned itself to remain at the forefront of the ever-evolving business landscape. "Our commitment is to serve all potential customers who require our equipment for their business operations, regardless of their size, ranging from small-scale enterprises to corporate entities.

"There is immense potential for growth in our venture. Although we are new to the Western Cape region, we understand that establishing ourselves among prospective customers may pose a challenge initially. However, we are confident that once businesses align with us, they will swiftly recognise the tangible benefits and advantages we bring to their operations," concludes Nemukula.

Shumani Contacts: Victor Nemukula - Managing Director | Phone: 0861 748 6264 | Cell: 079 873 9163

Email: vnemukula@shumani-industrial.co.za | Web: www.shumani-industrial.co.za

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ICE VS Electric: Baoli KBD 25 2.5T internal combustion engine forklift and a Baoli KBE 25 2.5T electric forklift perform in different applications

NARROWING DOWN FORKLIFT CHOICES

Choosing the right forklift for a particular application is a tough decisions that has become even tougher with the introduction of modern battery technology that allows electric machines to go toe-to-toe with the best internal combustion engine (IC) forklifts at increasingly competitive prices. Yet there are still areas where IC engines win the day and others where simple lead acid battery derivatives are hard to beat in terms of cost per ton moved. And while it is relatively safe to say that any of the above options will do the job perfectly well in 99% of normal operations, it is not to say they will be the optimum, nor the most cost-effective solution. With an expected lifespan that can span a decade or more it pays to make good decisions upfront and base decisions on solid technical studies and the right advice from trustworthy suppliers with a wide choice of equipment, the right infrastructure and solid reputation to uphold.

Changing market

In this regard Smith Power Equipment is at the forefront of forklift technology and has a wide range of industrial equipment and advanced forklifts from the world's second largest supplier of forklifts from the Kion Group. Its range of Baoli forklifts share a lot in common with the group's counterparts from Linde and other well-known brands, yet the distinctive blue machines are more focused on efficiency and cost-effective ownership. Weighing in on the electric versus IC forklift debate materials handling area sales manager for Smith Power Equipment, Edwarno Parenzee, says there are many factors that need to be considered. Seemingly insignificant things like the slope of a yard or distance to the loading point can play a massive role and swing the advantage in favour of a particular type of machine. The there are other considerations like emission requirements in certain environments that may exclude even the cleanest burning IC engines and in some instances even disqualify lead acid batteries doe to their slight gas emission. "Temperature can also play a part where freezer rooms and cold rooms have their own challenges making them some of the toughest environments to operate in. Not only do lead acid (and to a much lesser extent lithium ion) batteries suffer reduced run, but icy conditions can lead to loss of traction and unforeseen mechanical issues as a result of cold and condensation. Considering these environments are most likely to require emmissionless operation it is clear to see how selecting forklift come with a fair share of quandaries," says Edwarno.

Hidden challenges

He explains that hot environments, dusty conditions, corrosive chemicals, isle widths, rack heights, underfoot conditions and hundreds of other circumstances need to be weighed up before making a final decision. Even fuel storage or charging station space may be a limiting factor and needs to be considered upfront alongside any future plans for expansion. Smith Power Equipment area sales manager, Thami Mavuso, says understanding this type of information is critical whether buying one forklift or procuring an entire solution for a large operation. He expands that there is no straight forward tick list that can be checked by a user as there are likely to be unexpected pitfalls that can upset the best laid plans. "Even in writing this article we set out to give a Top 10 benefits of each powerplant from lithium to lead acid and IC motors but it soon became apparent that applying simple formulas to a complex requirement is unwise. Rather call on professionals to study and simulate operational requirements and spend the time required to make informed decisions. A professional equipment supplier should always take the time to understand the requirements of a client and if there is room to improve the client's plans to make suggestions and adapt accordingly.

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"In the event that any uncertainty exists companies like Smith Power Equipment are usually willing to adopt try-before-you-buy approaches where customers best laid plans can be tested with short term rental equipment that can be trialled and purchased if successful; or another plan made if the selected machines to not perform as well as expected in certain environments," says Thami. Both experts agree that dealing with professionals is critical to the successful purchase of forklifts. Experience and expertise cannot easily be learned on YouTube or from a textbook and is the reason why Smith Power Equipment invests heavily in expertise provided by seasoned professionals like Thami and Edwarno and supported by a management team that have decades of experience is selling, servicing and maintaining all types of industrial machines and equipment.

Issued on behalf of Smith Power Equipment, Geoffrey Green, Digital Marketing Manager, Tel: (011) 284 2053, Email: geoffrey@smithpower.co.za, Web: www.smithpower.co.za





The Earthbroker is published monthly and 5400 copies are sent to all the mines, quarries, and all companies dealing with earthmoving and construction in South Africa, Africa and some overseas countries.

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We also have a website where anyone can view the magazine, which is updated monthly with the latest changes and advertisements. Please view our E-Mag on www.earthbroker.co.za

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In conclusion, advertising in the Earthbroker magazine can be an effective way to reach a targeted audience, increase brand awareness, and establish your business as a reputable provider of products and services in the construction and earthmoving industry. If you are looking for an affordable and effective way to reach potential customers, advertising in earthmoving magazines is a great option to consider.

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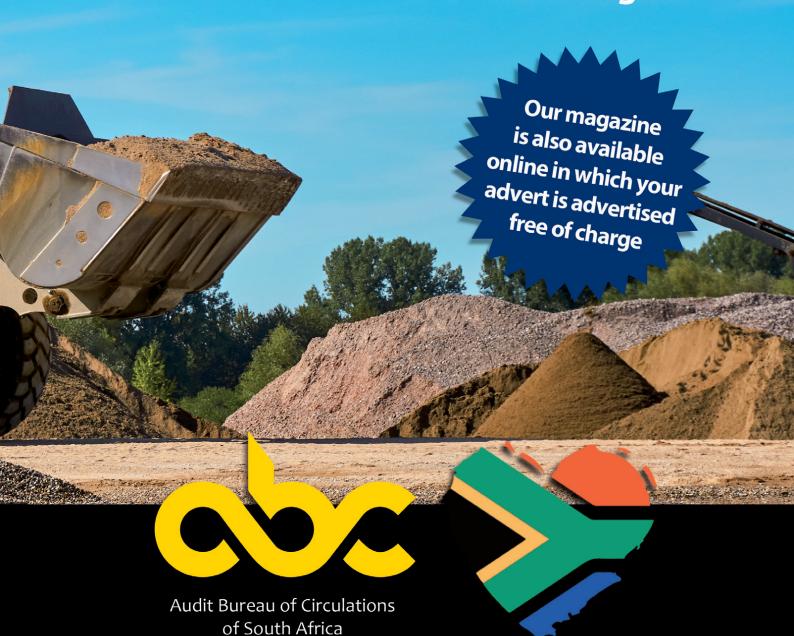


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MAHINDRA VX 90-4WD GP BKT A/C

Serial No: MDZBE4BECK6C50114 YOM: 2019 / Engine: NJH5WLE1023 ODO:507 / Hours: 1490.6

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The Earthbroker is published monthly and 5400 copies are sent to all the mines, quarries, and all companies dealing with earthmoving and construction in South Africa, Africa and some overseas countries.

We are ABC accredited.

We also have a website where anyone can view the magazine, which is updated monthly with the latest changes and advertisements. Please view our E-Mag on www.earthbroker.co.za

Our E-magazine is uploaded monthly to Facebook, Instagram, Linkedin and our mobile App.

We accept about 5 editorials a month which we insert free of charge. Should you have an editorial which is relevant to the industry, we will gladly give it consideration. For details of our prices on a full page, half page or quarter page, please phone me on 083 456 4027 or e-mail me at janine@earthbroker.co.za.

We do not ask anyone to sign a contract, however we do insist on a **full calendar month's notice** for cancellation.

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Armour Plant Sales	JHB Sales &	Marketing Manager	Ruben Gerber	+27 83 245 9330		sales@armourplant.co.za
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Action Equipment Co	JHB	Sales	Yolanda	011 452 1298		yolanda@action.co.za
Andru Mining	JHB	Sales	Naren Birdju	(011)395 0200 / +27 82 859 0766		plantsales@andru.co.za
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Associated Equipment Co	JHB	Sales	Jaap	011 801 4911/2	082 892 1327	associated1@xnet.co.za
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Bell Equipment Bell Equipment	Richards Bay	Parts Sales	Andrew Pretorius	035 907 9111 011 928 9700	082 550 8791	bellparts@bell.co.za partssales@bell.co.za
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BLC Plant Company BLC Parts	JHB JHB	Parts Sales	Andrew McCall Robbie Stocks	011 555 2000 011 555 2000	082 256 0334 082 492 9263	andrewmccall@blcplant.com
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Dura Equipment	JHB	Sales	Curtis Brown	011 918 4760	083 258 5784	curtis@durasales.co.za

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Eazi Access	JHB	PR & Communic			087 086 5039 /079 010 8518	tralone.khoza@eazi.co.za
EHD Johannesburg		Sales		011 870 5000		ehd@ehd.co.za
Earthmoving Machine Sales		Sales	Jason			jason@sa-ems.co.za
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Emiliana Serbatoi SA	JHB	Sales	Mathew	044 574 0000	083 973 1378	mathew@emilianaserbatoi.co.za
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SP	Middleburg	Div Manager	Leon Bezuidenhout			leonb@espa.co.za
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Filter Centre	Kimberley Action	ng Parts Supervis		053 831 8349 031 700 9074		<u> </u>
Filvent	Witbank	Manager	, ,	013 656 2726	070 727 3985	info@filtercentre.com workshopmanager@filvent.co.za
Fluid Blast Engineering	JHB		George Slabbert	013 030 2720	082 550 1385	fluid.blast@live.com
Force 8 CC	Cape Town			021 535 1117		info@force8.co.za
Full Blast Hydraulics	JHB		Andre Calitz	(011)900 3790		info@fullblasthydraulics.com
-	JHB	Director		011 828 9023		eldredfusion@telkomsa.net
Gears for Africa	JHB	Sales		011 824 2017	003 400 0790	carl@gearsforafrica.co.za
Gears for Africa	CPT	Sales		021 577 1030		carl@gearsforafrica.co.za
GET Spares	JHB	Sales	Raymond	(011)397 5276	082 655 2301	sales@getspares.co.za
GET Spares	JHB	Sales	Freddy	(011)397 5276		sales@getspares.co.za
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G-Man Trading	JHB	Sales		011 672 7011	300 00 1 200 .	lukejr@gman.co.za
GO Industry - Dove Bid	01.12			0861 463 683	083 662 0237	john.cowing@liquidityservices.com
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Grindright Engineering	Middelburg		Piet De Vos	013 246 2308	064 849 2320	grindright@gmail.com
Handax Machinery	JHB	Sales		011 3908160		Marketing@handaxmachinery.com
HL Du Plooy	Harrismith		Hennie Du Plooy	082 719 8744	082 574 4212	hennie@hlduplooyplant.co.za
Heavy Duty Earthmoving Par	rts		Jannie Burger	011 394 4125/6/7		jannie@hdep.co.za
Highland Bros	Gauteng	Sales	William Henderson		071 482 8675	william@highlandbrothers.co.za
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HPE Africa	Durban	Branch Manage	r Adam Armitage	031 700 3426		Adam.armitage@hpeafrica.co.za
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MS Moils Africa	-		-			103
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WH Auctioneers WAHA Equipment Wearpact Weichai WesTrac	Midrand Midrand JHB JHB AUS	Sales Sales Parts	Linda Barry Fang Ron Lanzon Miles Wilson	011 845 3234 +61 418 927 625 021 534 9536	072 399 9817	bm@semrsa.co.za Ronald.Lanzon@westrac.com.au
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